



PAPER FIRST AFFILIATES 2026 PROGRAM

****Available only to 2026 Certified PFA members****

Critical Dates and Minimums

- Minimum opening order: \$1000
- Minimum order to qualify for the Premium PFA Discount: \$2500
- Opening orders must be received in writing by Disguise by 2/13/2026 to receive full benefits. **No extensions will be granted.**
- Members placing opening orders by 2/13/2026 will continue to receive full program discounts on all reorder activity for the 2026 season
- Members who do not place orders by 2/13/2026 will realize **only** the benefits of the Disguise Standard Discount schedule and return policy
- New members joining after 2/13/2026 will receive program benefits effective 2027

PFA Discounts – Domestic Orders

<u>Discount</u>	<u>Discount</u>
Payment Method: ACH/Debit/Check	Payment Method: Credit Card
12%	9%

- Discounts do not apply to closeouts, special buys or Direct Import program

Defective Allowance

- For Members placing their opening order by 2/13/2026, a 1% Defective Allowance (DA) will apply to all orders placed for 2026.
- DA will be shown as a discount on each invoice.
- DA is in lieu of return of any defective product to Disguise.

Payment Terms

- Orders placed by 2/13/2026 exceeding \$5000 net will receive Net 11/10/2026 dating terms
- Orders placed by 2/13/2026 b/w \$1000 - \$4999 will receive Net 30 day terms
- All payment terms subject to approval in writing by Disguise/Jakks Credit Dept
- NOTE: Delinquent accounts risk forfeiture of discounts and extended dating terms
- You must identify method of payment below to determine discount structure. Method of payment cannot be changed at any time during the season. Once a payment term is selected, it will remain in effect for all subsequent orders unless the customer requests a change prior to the first order of the year being placed. If the method of payment is not followed, payment terms for all future orders will be re-evaluated

Freight Terms

- FOB Jakks DC's - Walnut CA / Mississauga ON

Import Program

- A direct import order program is available via PFA. Contact PFA for more info.

FBA

- All orders placed for "FBA" will incur a 8% surcharge and require a \$500.00 minimum order value per Amazon warehouse location

Customer #:	_____	Name:	_____	<u>Payment Method (select one)</u>
Customer Name:	_____	Signature:	_____	Credit Card <input type="checkbox"/>
				ACH/Debit/Check <input type="checkbox"/>