

AMENDMENT #1 TO  
STRATEGIC ACCOUNTS SALES AGREEMENT  
BY AND BETWEEN  
AIRGAS, USA, LLC AND PAPER FIRST AFFILIATES, LLC.

This Amendment #1 (this "Amendment") is dated as of October 23, 2020 (the "Amendment Effective Date").

WHEREAS, the parties wish to amend the Agreement as set forth herein;

NOW THEREFORE, for and in consideration of the mutual covenants and promises set forth in said Agreement, and intending to be legally bound thereby, the parties agree as follows:

1. The BASELINE GROWTH INCENTIVE referenced in the Strategic Accounts Sales Agreement Rebate Rider with Effective Date of October 23, 2020 shall be deleted in its entirety and replaced with the following:

BASELINE GROWTH INCENTIVE

The rebate will be calculated as a percentage of Buyer's EPS (Eligible Product Spend) beyond an established baseline. The baseline for Year 1 is \$92,601.

For each remaining year of the initial term, the baseline will be reset by Seller based on the prior contract year's EPS and provided to Buyer.

Except as set forth herein, all terms and conditions of the Agreement remain in full force and effect. Nothing herein is intended nor shall be deemed to effect, supersede or control any other existing agreement by and between Buyer and Seller and/or any of its parent, subsidiary or affiliate companies, all of which shall remain in full force and effect in accordance with their respective terms and conditions. This Amendment may be executed in counterparts, each of which shall be an original and both of which taken together shall constitute the same instrument. Transmission by facsimile, email or other form of electronic transmission of an executed counterpart of this Amendment shall be deemed to constitute due and sufficient delivery of such counterpart and legal, valid and binding execution by such party.

IN WITNESS WHEREOF, the parties, by their authorized representatives, have duly executed this Amendment as of the Amendment Effective Date.

**BUYER:**

Paper First Affiliates, LLC

By: Don Morgan

Name: Don Morgan

Title: Director of Member Services

Date: 10/22/2020

**SELLER:**

Airgas, USA, LLC

By: David Domach

Name: David Domach

Title: VP Strategic Accounts Business Management

Date: 10-23-20