



## **PAPER FIRST AFFILIATES 2025 PROGRAM**

**\*\*Available only to 2025 Certified PFA members\*\***

### **Critical Dates and Minimums**

- Minimum opening order: \$1000
- Minimum order to qualify for the Premium PFA Discount: \$2500
- Opening orders must be received by Disguise by 2/14/2025 to receive full benefits. **No extensions will be granted.**
- Members placing opening orders by 2/14/2025 will continue to receive full program discounts on all reorder activity for the 2025 season
- Members who do not place orders by 2/14/2025 will realize **only** the benefits of the Disguise Standard Discount schedule and return policy
- New members joining after 2/14/2025 will receive program benefits effective 2026

### **PFA Discounts – Domestic Orders**

#### **Discount**

Payment Method: ACH/Debit/Check  
12%

#### **Discount**

Payment Method: Credit Card  
9%

- Discounts do not apply to closeouts, special buys or DI program

### **Defective Allowance**

- For Members placing their opening order by 2/14/2025, a 1% Defective Allowance (DA) will apply to all orders placed for 2025.
- DA will be shown as a discount on each invoice.
- DA is in lieu of return of any defective product to Disguise.

### **Payment Terms**

- Orders placed by 2/14/2025 exceeding \$5000 net will receive Net 11/10/2025 dating terms
- Orders b/w \$1000 - \$4999 will receive Net 30 day terms
- All payment terms subject to approval by Disguise/Jakks Credit Dept
- NOTE: Delinquent accounts risk forfeiture of discounts and extended dating terms
- You must identify method of payment below to determine discount structure. Method of payment cannot be changed at any time during the season. If the method of payment is not followed, payment terms for future orders will be re-evaluated.

### **Freight Terms**

- FOB Jakks DC's - Walnut CA / Mississauga ON

### **Import Program**

- A direct import order program is available via PFA. Contact PFA for more info.

### **FBA**

- All orders placed for "FBA" will incur a 8% surcharge and require a \$500.00 minimum order value per Amazon warehouse location

Customer #: \_\_\_\_\_  
Customer Name: \_\_\_\_\_

Name: \_\_\_\_\_  
Signature: \_\_\_\_\_

Payment Method (select one)

Credit Card ☐  
ACH/Debit/Check ☐