



## **PAPER FIRST AFFILIATES 2024 PROGRAM**

**\*\*Available only to 2024 Certified PFA members\*\***

### **Critical Dates and Minimums**

- Minimum opening order: \$1000
- Minimum order to qualify for the Premium PFA Discount: \$2500
- Opening orders must be received by Disguise by 2/16/2024 to receive full benefits. **No extensions will be granted.**
- Members placing opening orders by 2/16/2024 will continue to receive full program discounts on all reorder activity for the 2024 season
- Members who do not place orders by 2/16/2024 will realize **only** the benefits of the Disguise Standard Discount schedule and return policy
- New members joining after 2/16/2024 will receive program benefits effective 2025

### **PFA Discounts – Domestic Orders**

- Generic Costumes & Accessories: 16% from list price
- Licensed Costumes & Accessories: 12% from list price
- Discounts do not apply to closeouts, special buys or DI program

### **Defective Allowance**

- For Members placing their opening order by 2/16/2024, a 1% Defective Allowance (DA) will apply to all orders placed for 2024.
- DA will be shown as a discount on each invoice.
- DA is in lieu of return of any defective product to Disguise.

### **Payment Terms**

- Orders placed by 2/16/2024 exceeding \$2500 net will receive Net 11/10/2024 dating terms
- Orders b/w \$1000 - \$2500 will receive Net 30 day terms
- All payment terms subject to approval by Disguise/Jakks Credit Dept
- NOTE: Delinquent accounts risk forfeiture of discounts and extended dating terms
- Credit Card Transactions are available through Disguise/Jakks Credit Dept

### **Freight Terms**

- FOB Jakks DC's - Walnut CA / Mississauga ON

### **Import Program**

- A direct import order program is available via PFA. Contact PFA for more info.

### **FBA**

- All orders placed for "FBA" will incur a 8% surcharge and require a \$500.00 minimum order value per Amazon warehouse location